EXPERIENCE. RELIABILITY. SECURITY. INNOVATION.

FSASE-User Meeting

January 28, 2013

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Agenda

1. New product overview
   a) DS850
   b) ExpressVote
   c) ElectionWare
2. Budgetary Items
   a) Batteries
   b) New 3rd Party requirement for ElectionWare
   c) Hardware, Firmware and Software Agreements
   d) ES&S Hardware Pricing
3. Certification Update
4. ES&S Intro for New Supervisors of Elections

ES&S Solutions

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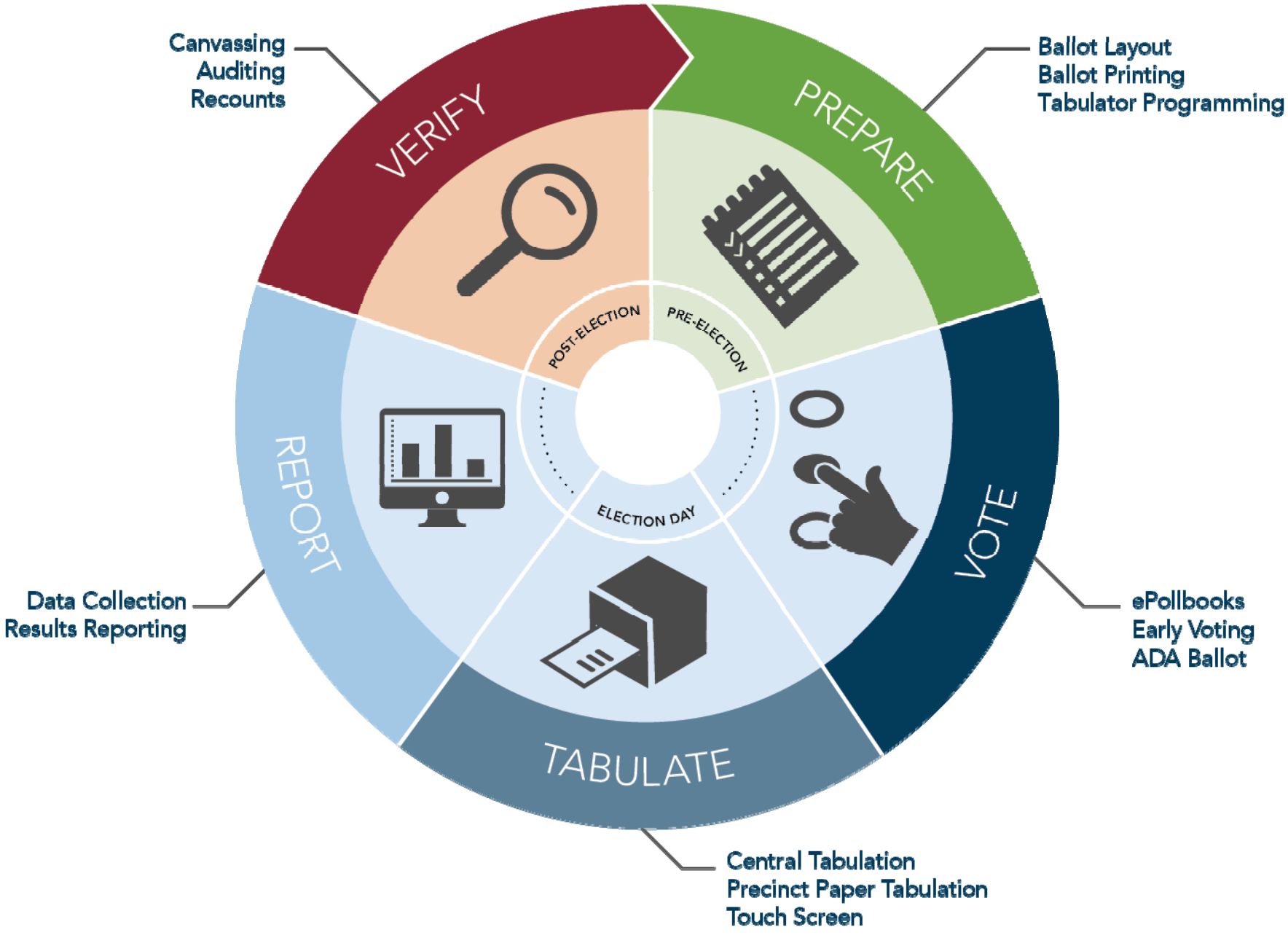

ES&S Solutions

- Enhancements for the Entire Election process
  - Pre Election Setup
  - Early Voting
  - Election Day & Night
  - Absentee
  - Election Night Reporting

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Pre-Election Setup with electionware™ from ES&S

- Enhanced Ballot layout
  - Reduces voter intent errors
  - Reduced time to vote
  - Reduces ballot waste and reduces cost.

- Has a much more dense ballot vs. current 3 columns on a side, saving time, pages and ballot/printing costs

ExpressVote for Early Voting & ADA Compliance

- Reduces multi-page ballots to **1 card**
- No pre-printed ballots required
  - Saving time, cost and waste
- Saves time for voters
  - No lengthy wait for voters waiting for BOD printed ballots
- Supports all ballot styles
- Verifiable paper system

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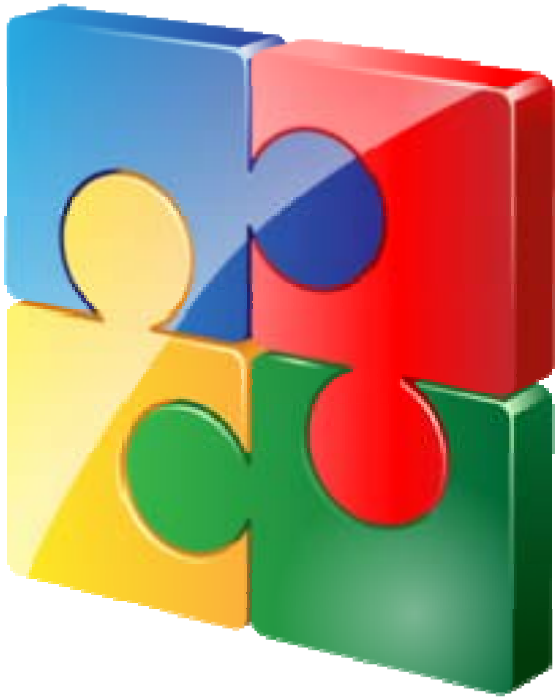
The complete Early Voting solution



- 1 card per voter
- 4 seconds to print
- Voter inserts activation card and immediately begins voting
- Summary screen provides selection verification

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The NEW ExpressVote

Early Voting Workflow

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1

Check in
with Pollbook

2

Insert
activator

NO NEED FOR BOD

3

Print vote record

4

Scan vote record

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ExpressVote Ballot Sample

123456

MIAMI DADE CO. FLORIDA
PRESIDENTIAL GENERAL ELECTION
NOVEMBER 6, 2012
PRECINCT 1, BALLOT STYLE 1

BEST AUTOMOBILE MANUFACTURER----------
GENERAL MOTORS

BEST VOCAL ARTIST----------
FRANK SINATRA
STEVIE RAY VAUGHAN

BEST ICE-CREAM FLAVOR----------
NO SELECTION MADE
PEACH

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DS200 Enhancements for Election Day & Night

- Tabulates ExpressVote Ballot Cards
  - 1 set of results for each precinct
- Improved interface for both poll workers and voters
- Instant Wireless Transmission of Results
  - No regional sites needed
  - Results transmitted automatically upon poll closing
  - Already successfully certified and used in the State of Florida

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DS850 Digital High Speed Tabulator for Absentee Counting

- Fastest Absentee Ballot Tabulator in the Election Industry
- Designed to process folded ballots with ease
- Captures Digital Ballot Images
- Can also be used to easily sort ballots for post election audits or recounts

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The DS850

The most advanced high-speed ballot scanner in the world.

- High Speed Sorting
- Superior Handling of Folded Ballots
- User Friendly Design and Operation
- Patented Intelligent Mark Recognition
- Fully Integrated Solution

DS850 Additional Value Propositions

Ballot sorting

- Machine can be configured to quickly scan through ballots and sort out desired ballots
  - Reduces labor needed for separating ballots needed for recounts and audits
  - Faster completion of recounts and audits

Test deck validation

- DS850 can be used to quickly scan through test decks before they are sent out for use.

ES&S Solutions

Enhancements for the Entire Election Process

- **Pre Election Setup** – ElectionWare offers enhanced ballot layout options
- **Early Voting** – ExpressVote speeds up the process by reducing multipage ballots to a single ballot card which will reduce the wait times for voters
- **Election Day & Night** – DS200 enhanced messaging and ballot processing speeds up lines
- **Absentee** – DS850 captures ballot images and counts absentees faster
- **Election Night Reporting** – Wireless transmission from the precincts = faster results

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Budget Items to Consider
BATTERIES

Pricing below reflects if completed during a PM

- **DS200s** have 2 batteries:
  a) Backup ($130), 3-5 years
  b) Coin ($10)
- **M100s** have 1 backup battery ($29), ~ 5 years
  plus pcmcia
- **iVotronics** have 3 batteries, plus Comm Pack
  a) Motherboard ($65), 3-5 years
  b) Stick ($95), up to 1000 charges
  c) PEBs ($14), 3-5 years
- **AutoMarks** have 2 batteries:
  a) Backup ($113), 3-5 years
  b) Coin ($10)

*pricing subject to change

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Budget Items to Consider
ANNUAL AGREEMENTS/3RD PARTY

- Hardware Maintenance
  - o Florida Techs Refresher Training
  - o PMs beginning in April
- Software Licensing
- Firmware Maintenance
- 3rd Party Requirements for ElectionWare
  - o Windows 2008 Server
  - o Windows 7 Workstation
  - o SFTP Server for Wireless Transmission

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New ES&S Hardware/Software Estimated Pricing

- ExpressVote - $3,500
- DS850 - $110,000
- DS200 Wireless Modems $550
- ElectionWare – No additional charge if you've kept your Software License Agreement current.
- ExpressPoll Electronic Poll Book $895

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Certification Update

- EVS v4.5.0.0.
  - o DS200 v2.11
  - o DS850 v2.8.0.0
  - o ExpressVote 1.1.0.0
  - o AutoMark v1.7.1.0
  - o ElectionWare 4.5.0.0.
- September, 2013
  - o Targeted to Begin FL State Certification
  - o 1st Use August, 2014
  - o Possible 1st use for smaller elections in Spring, 2014

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Legislative Changes Update

- Strikethrough and Underline Text
- ADA definitions
- ExpressVote - Marksense system
- Working with the Division on requirements

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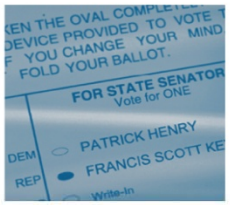
A Brief Introduction to Election Systems & Software



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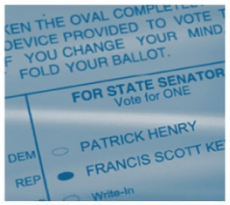
Agenda

- Introduction of ES&S Florida Support
- History of ES&S
- Company Vision & Values
- Customer Base
- Hardware & Software Solutions
- Election Cycle
- Locations



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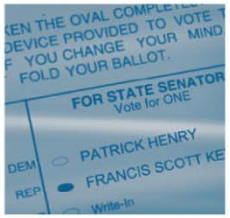
Welcome to the ES&S Florida Team of Customers!

A Note from Aldo Tesi, President & CEO:

" At ES&S, our collective goal is to be the industry leader in supporting democracy worldwide by providing secure, accurate, and reliable election systems and services to voters and election officials. To reach our goal, we will constantly strive for excellence – never settling for anything less."



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President & CEO

Aldo Tesi:

Aldo joined ES&S in 1999 as President, and was promoted to President and CEO in November, 2000. With a 25-year track record of successfully building technology-based businesses, he was clearly the right choice to lead the world's largest elections-only company.

He has overall responsibility for strategic planning, software & product development, operations, manufacturing, domestic & international sales, marketing, customer service, and corporate administration.

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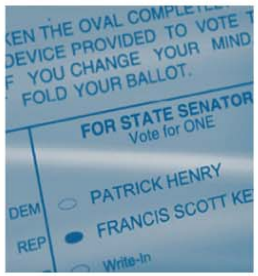
ES&S In State Florida Support

- Linda Bennett – Sr. Customer Service Mgr.
- Gene Seets – Regional Sales Mgr.
- Heather Scott – Customer Service Mgr.
- Steve Bolton – VP, Intellectual Property
- Pierre Aponte – Field Service Tech
- Steve Kusmierz – Field Service Tech
- Danny Santaliz – Field Service Tech
- Eric Smith – Field Service Tech
- NEXT Technology – Field Service Partner
- Florida Focused ES&S Support



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History – A Legacy of 40+ Years

1980 — Company dates back to 1969; this is when American Information Services (AIS) Founded

1995 — AIS acquires Election Technology Corp (ETC)

1997 — AIS acquires BRC Election Division and becomes ES&S

1998 — ES&S acquires EPI and U.S. Election Company

2002 — Help America Vote Act (HAVA) passed

2005 — ES&S aligns with AutoMARK Technical Services (ATS)

2007 — ES&S acquires Office Automation Solutions (OAS); DS200 introduced in FL

2008 — ES&S acquires AutoMARK Technical Services

2009 — ElectionWare Software Package Introduced; Unity 3.2 Certified; ES&S acquires Premier Elections Solutions

Punch Card Voting Solutions	Optical Scan Voting Solutions	Direct Record (Touch Screen) Voting Solutions	Election Mgmt. Software Solutions	Voter Registration Software Solutions	Accessible Voting Solutions

Fully Integrated End-to-End Voting Solutions
Services & Support for the Entire Election Process

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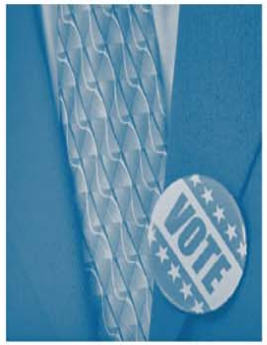

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ES&S Vision

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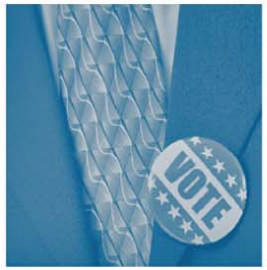
We are working with Election Officials Nationwide and Around the World to Achieve the Vision of Greater Efficiency, Accessibility, and Security in Conducting Elections



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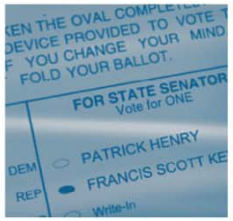
ES&S Values

- Dream Big
  - We possess a single, unified goal that affects everything we do
- Work Hard
  - We are committed to working hard every day
- Build Trust & Respect
  - Build mutual trust
- Talk Straight
  - Communication is a strength we build on every day
- Make a Difference
  - Every member of the ES&S team is a leader in both word and action
- Have Fun!



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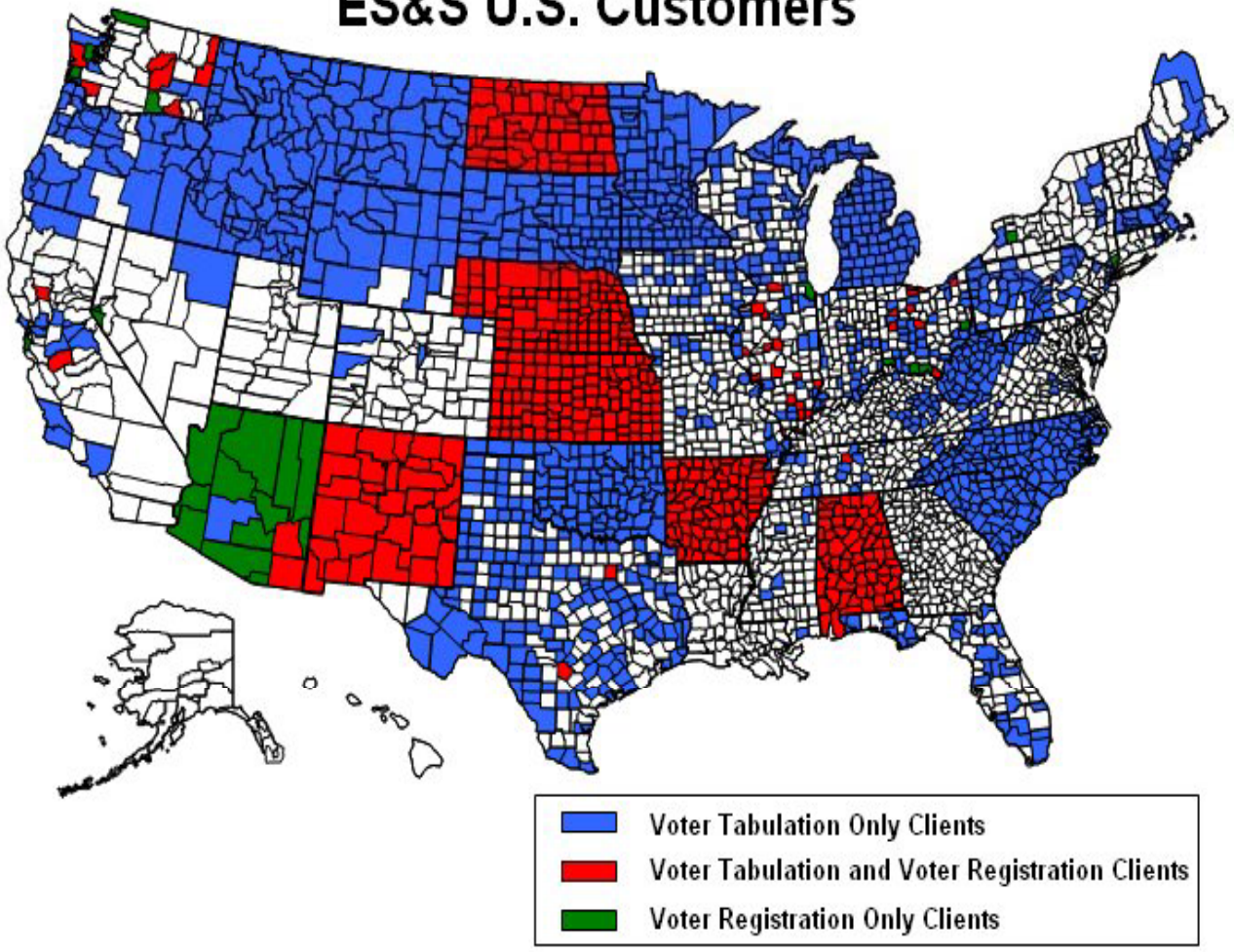
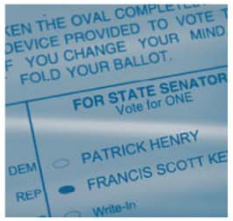
ES&S U.S. Customers



- 1658 Jurisdictions
- 41 States;
  14 State-Wide
- Largest Customer
  - Los Angeles County, CA, with 3.2 million Voters
- Smallest Customer
  - Lusk County, TX, with 116 Voters

As of June 2009



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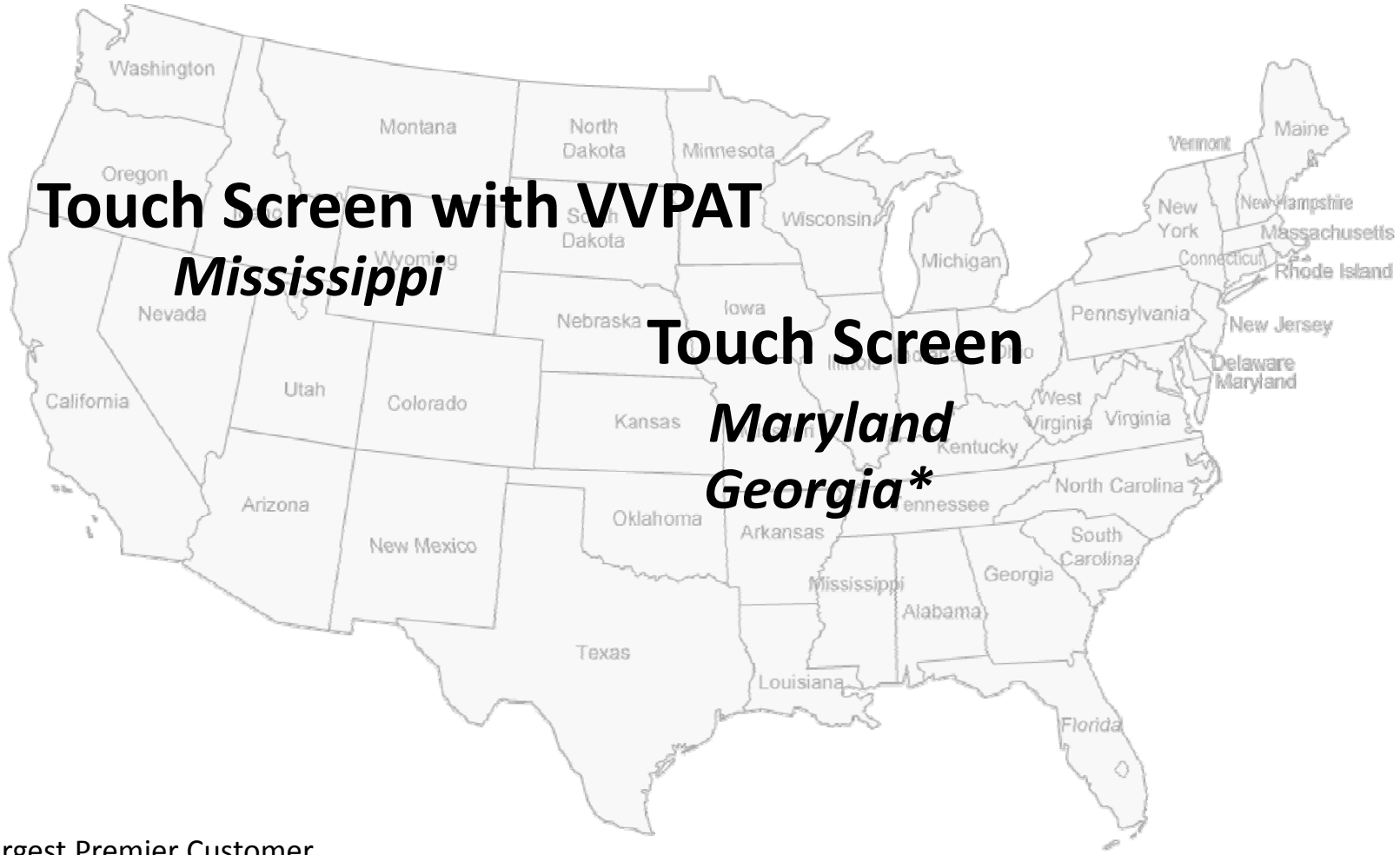
Premier Customers - Statewide



Touch Screen with VVPAT

Mississippi

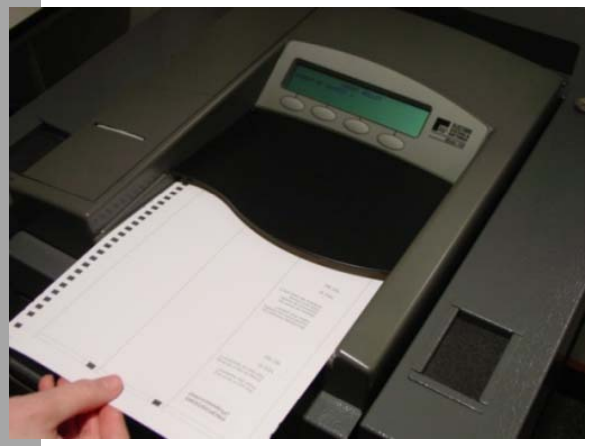
Touch Screen

Maryland

Georgia*

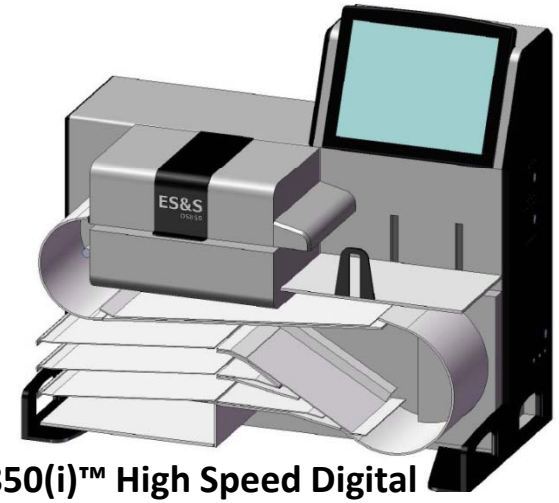
* = Largest Premier Customer

Current ES&S Voting Systems



Model 100 Precinct Ballot Scanner

iVotronic Touch Screen Voting System



DS850(i)™ High Speed Digital Image Central-Count Scanner

ES&S AutoMARK(i)™ Voter Assist Terminal

DS200(i)™ Digital Imaging Precinct Ballot Scanner

Model 650 Central Count Scanner

Current Premier Voting Systems

AccuVote® OS Precinct Scanner

AccuVote® OSX Digital Precinct Scanner

AccuVote® TS Touch Screen Voting

AutoMARK™

PhotoScribe® High Speed Central Count Scanner

AccuVote® TSX Touch Screen Voting System

Current ES&S Software

Election Management System

Voter Registration Software Suite

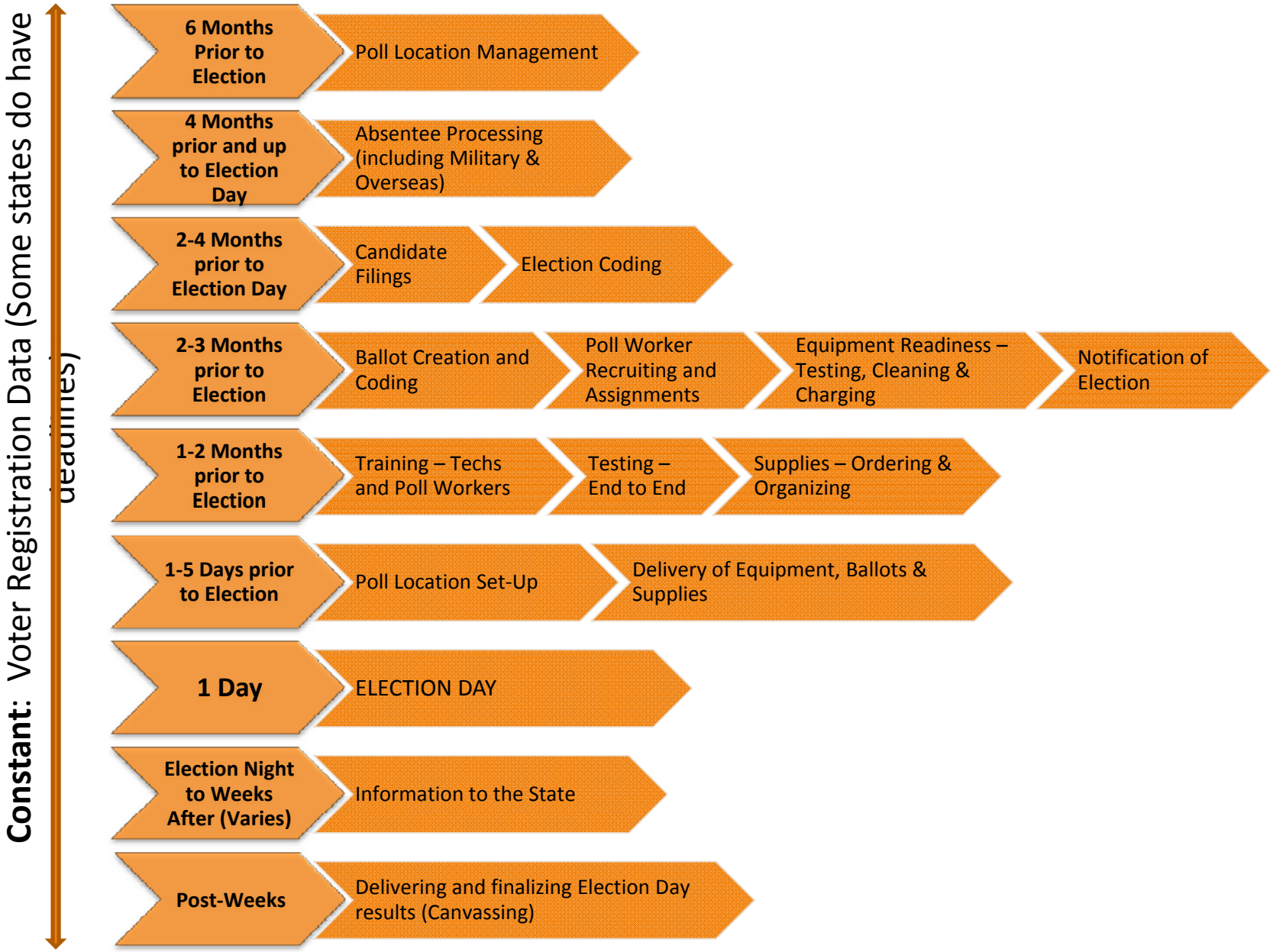
Integrated Election Software Solution

Business Services

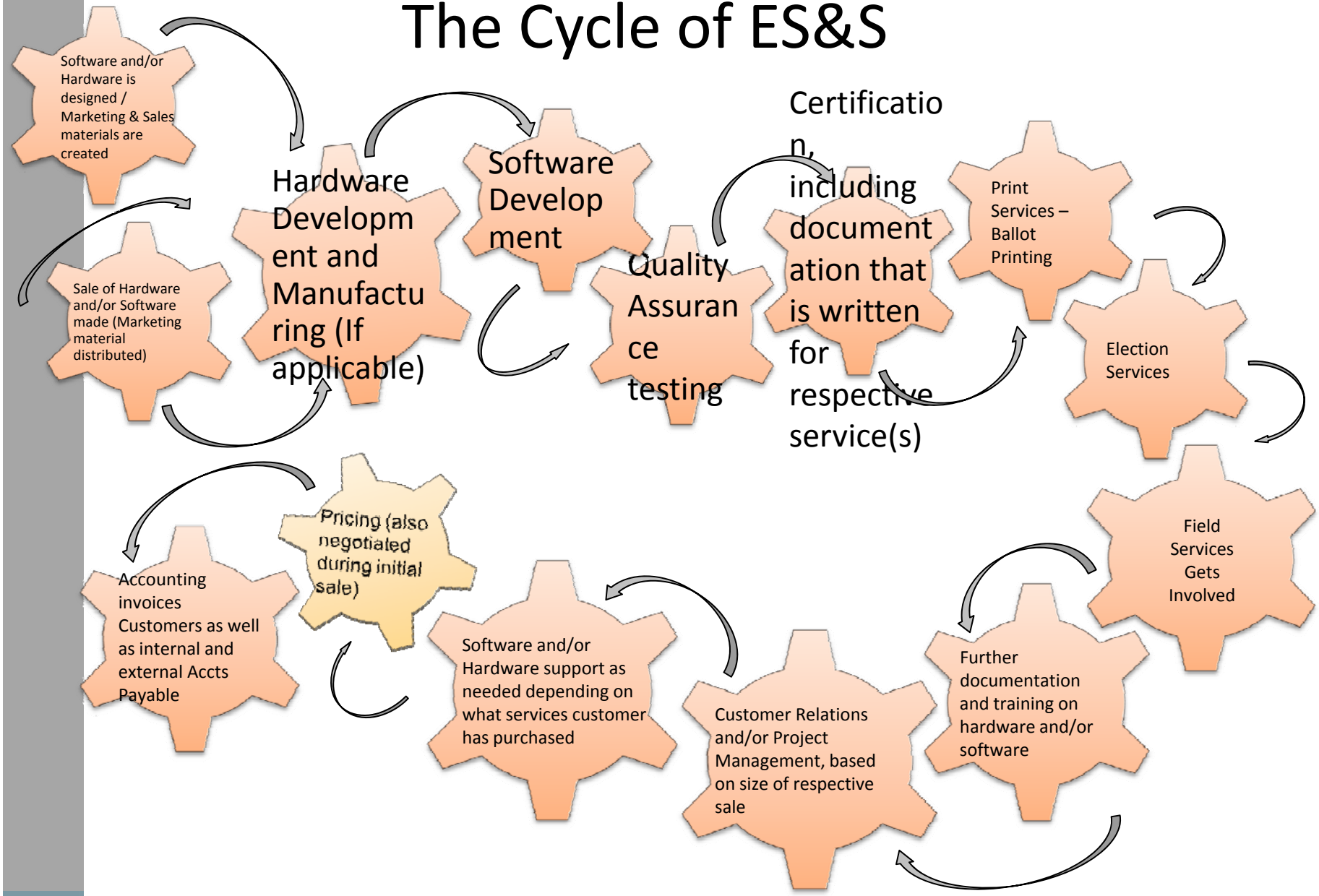
Current Premier Software

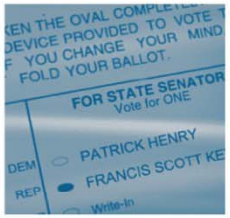
- GEMS®
  - o Global Election Management Sys
- VoteRemote® Suite
  - o Absentee Solution
- DIMS-NeT
  - o Voter Registration Solution

Basic Election Timetable



The Cycle of ES&S





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Locations

- Omaha, NE
  - Corporate Offices
  - Hardware Manufacturing and Production Assembly
  - Ballot Printing
- Allen, TX
  - Customer Service to TX Jurisdictions
- Birmingham, AL
  - Main Ballot Print Shop Location
  - Customer Service to AL Jurisdictions
- Cary, NC
  - FileONE Location – Secretary of State Business Solutions
- Rockford, IL
  - Software & Hardware Research & Development

Thank You!!

Domo
Origato

Bedankt

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